

## Message Text

CONFIDENTIAL

PAGE 01 DAMASC 01628 121019Z

15

ACTION NEA-16

INFO OCT-01 EUR-25 ISO-00 EB-11 COME-00 TRSE-00 OMB-01

SS-20 NSC-07 SSO-00 NSCE-00 INRE-00 CIAE-00 INR-11

NSAE-00 RSC-01 ACDA-19 MC-02 DRC-01 SP-03 /118 W

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O R 120955Z AUG 74

FM AMEMBASSY DAMASCUS

TO SECSTATE WASHDC IMMEDIATE 1192

INFO AMEMBASSY ABU DHABI

AMEMBASSY BEIRUT

AMEMBASSY LONDON

C O N F I D E N T I A L DAMASCUS 1628

BEIRUT FOR RCAA DWOR

E.O. 11652: GDS

TAGS: EAIR

SUBJ: SYRIAN ARAB AIRLINES EQUIPMENT PURCHASE

1. GEORGE LOMBARD OF LOCKHEED CALLED FROM BEIRUT AFTERNOON AUGUST 11 TO INFORM ME THAT HE HAD JUST RETURNED FROM LONDON WHERE HE HAD BEEN IN CLOSE MEETINGS WITH MAHDI TAJER, FINANCIAL ADVISER TO THE RULER OF ABU DHABI. ACCORDING TO LOMBARD TAJER TOLD HIM THAT HE IS IN FAVOR OF THE LOCKHEED 1011 BUT ABU DHABI IS WAITING FOR THE GO AHEAD FROM THE SYRIANS WHO IN TURN ARE WAITING FOR PRESIDENT ASAD TO MAKE UP HIS MIND. ASAD, ACCORDING TO TAJER, IS IN FAVOR OF THE 1011 BUT IS STILL APPARENTLY UNSURE OF HIMSELF BECAUSE OF THE FACT THAT THE SPECIAL PURCHASE COMMITTEE SPLIT DOWN THE MIDDLE ON THE 1011 AS OPPOSED TO THE FRENCH AIRBUS. (FULL DETAILS OF LOMBARD'S CONTACTS IN LONDON WILL BE PROVIDED BY RCAA DWOR FROM BEIRUT.)

2. LOMBARD THEN SAID THAT TAJER RECOMMENDS THAT THE LOCKHEED PEOPLE MAKE AN APPOINTMENT IMMEDIATELY WITH PRESIDENT ASAD TO PROVIDE HIM WITH THE FULL DETAILS OF THEIR LATEST OFFER.

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PAGE 02 DAMASC 01628 121019Z

LOMBARD HAS ASKED WHAT WE REQUEST SUCH A MEETING FOR DUANE

WOOD, PRESIDENT, LOCKHEED-CALIFORNIA, THROUGH THE FOREIGN  
MINISTRY AS SOON AS POSSIBLE.

3. I HAVE NO PROBLEMS WITH THIS REQUEST KEEPING IN MIND,  
HOWEVER, THAT MCDONNELL-DOUGLAS STILL CONSIDERS ITSELF IN  
THE RUNNING. BEFORE I PROCEED, HOWEVER, I WOULD APPRE-  
CIATE DEPARTMENT'S GUIDANCE.  
SCOTES

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONTRACTS, AIRCRAFT SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 AUG 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CollinP0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974DAMASC01628  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D740220-0329  
**From:** DAMASCUS  
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**Office:** ACTION NEA  
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**Original Handling Restrictions:** n/a  
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**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Authority:** CollinP0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 25 JUN 2002  
**Review Event:**  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SYRIAN ARAB AIRLINES EQUIPMENT PURCHASE  
**TAGS:** EAIR, SY, US, LOCKHEED, SYRIAN ARAB AIRLINES  
**To:** STATE  
**Type:** TE  
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